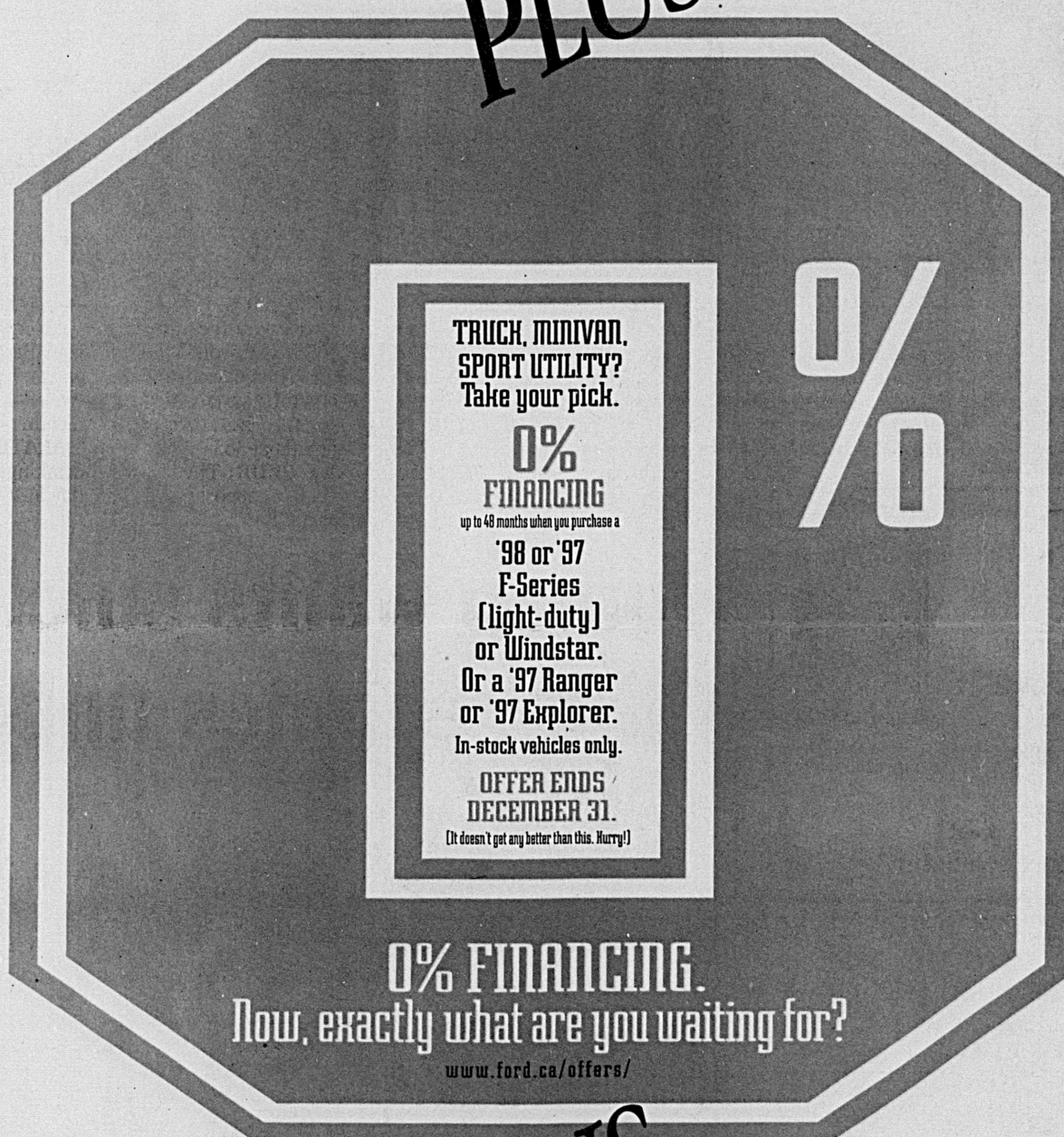


Nobody Beats a Fred Walls Deal! NOBODY!!!

PLUS

OFFER
EXPIRES
MONDAY,
JAN. 5/98



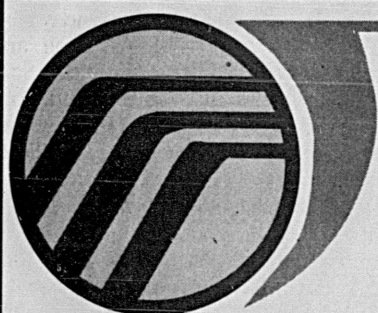
PLUS

FROM **1.9%** FINANCING UP TO 48 MONTHS OR UP TO **\$2500** CASH BACK AVAILABLE
ON THE FOLLOWING MODELS

97/98 ESCORT • 97/98 MYSTIQUE • 97/98 SABLE • 97 COUGAR • 97 GRAND MARQUIS¹
97/98 RANGER • 97/98 VILLAGER • 97 WINDSTAR • 97 AEROSTAR • 97 ECONOLINE¹
• 97 F-SERIES (light duty)² • 97 F-SERIES (heavy duty)¹

1 = CASH BACK ONLY AVAILABLE (Excludes Crew Cabs & Diesel Auto) 2 = FINANCING AT 0% OR CASH BACK AVAILABLE.

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0% financing from Ford Credit for a maximum of 48 months on in-stock 1998 and 1997 models of F-Series (light duty) and Windstar as well as 1997 models of Explorer and Ranger on approved credit to qualified retail purchasers while supplies last. Eg. \$20,000 financed at 0% annual percentage rate for 48 months, monthly payment is \$416.67, cost of borrowing is \$0, and the total to be repaid is \$20,000. Downpayment may be required. Quantities and selection may vary by dealer. Financing not available with any other offer. Limited time offer. See dealer for details.